

# COVID-19 AUSTRALIAN BANK ASSISTANCE:

Status based on bank announcements as at 24 March 2020

As businesses and individuals navigate through the financial crisis arising from COVID-19 it is important that they engage with their bank early and proactively if there's any uncertainty. To assist you to assess the relief packages provided by the **major banks**, we have set out a summary of key changes. If you are concerned & would like to discuss your options, we are here to assist you (& also note that most lenders not listed here have their financial hardship measures on the main page of their websites).



| Business customers         | ANZ  | CBA  | NAB  | Westpac  | Macquarie   |
|----------------------------|--|--|--|--|---|
| <b>Repayment deferrals</b> | <ul style="list-style-type: none"> <li>Available for up to six months, with interest capitalised.</li> </ul> | <ul style="list-style-type: none"> <li>Automatic deferral of BetterBusiness Loan and Asset Finance principal interest repayments for eligible small business customers with total lending limits with CBA up to \$3 million in April-June 2020.</li> <li>From July 2020, customers are able to opt-in to receive further three months of deferral if needed in line with the Australian Banking Association's loan deferral arrangements.</li> </ul>   | <ul style="list-style-type: none"> <li>Available on a range of business loans (including floating and variable rates and equipment finance loans) for up to six months.</li> </ul> | <ul style="list-style-type: none"> <li>Available to small business customers with total business lending balance(s) &lt; \$3 million on a range of business term loans, equipment finance facilities and equipment loans for up to six months, with interest capitalised.</li> </ul>   | <ul style="list-style-type: none"> <li>Available to all business banking customers for up to six months.</li> </ul> <p><i>*The deferral includes car loans.</i></p> |
| <b>New loan offerings</b>  | N/A  | <p>Unsecured loan of up to \$250,000. Terms include:</p> <ul style="list-style-type: none"> <li>No repayments required for six months for business &lt; \$50 million annual turnover.</li> <li>For the first six months, interest will be deferred and capitalised at a reduced variable rate of 5.5%, reducing to 4.5% on 3 April 2020.</li> <li>For the second six months, an amortised principal and interest repayment will be applicable 5% lower than CBA's current rates, at 4.5%.</li> <li>For working capital purposes only (not purchases or refinancing of existing debts)</li> </ul> | <ul style="list-style-type: none"> <li>NAB is currently working through and finalising the details of the offering(s).</li> </ul>  | <ul style="list-style-type: none"> <li>Unsecured 3-year term loan of up to \$250,000 for eligible new and existing customers with turnover of less than \$50m, effective 23 March 2020.</li> </ul> <p><i>*This is part of the Federal Government's latest economic support measures that guarantee 50% of new loans issued by eligible lenders to small and medium-sized businesses.</i></p> | N/A   |

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| Business customers                               | ANZ   | CBA  | NAB  | Westpac   | Macquarie  |
|--|---|--|--|---|--|
| <b>Interest rate reduction</b>                   | <ul style="list-style-type: none"> <li>Variable interest small business loan rates will be reduced by 0.25%, effective from 27 March 2020.</li> <li>Fixed interest rates for (secured) small business loans up to \$1 million will be reduced by 0.80% to a new 2 and 3-year rate of 2.59%, effective from 3 April 2020.</li> </ul> | <ul style="list-style-type: none"> <li>Small business loan rates will be reduced by 1% across all business loans, where the variable rate is calculated based on the current cash rate. This will come into effect from 3 April 2020.</li> </ul> | <ul style="list-style-type: none"> <li>Variable rates for small business loans will be reduced by 1%, effective 30 March 2020.</li> </ul> <p><i>*This reduction is on top of the 0.25% reduction announced in early March.</i></p> | <ul style="list-style-type: none"> <li>A reduction of 1% for small business cash-based loans, effective 6 April 2020.</li> <li>A reduction of 4% on unsecured lending term loan for new and existing customers, effective 23 March 2020.</li> </ul> | <ul style="list-style-type: none"> <li>A reduction of 1% for small and medium sized businesses accessing equity in their homes for new loans, with no payment due for the first six months.</li> <li>A reduction of 1% on Smarter Business loans.</li> <li>A reduction of 0.25% for other existing variable rate small business customers.</li> <li>A reduction of 1% for new commercial vehicle lending, in addition to the 0.25% reduction announced in early March 2020.</li> </ul> |
| <b>Early term deposit withdrawal fees waiver</b> | N/A   | <ul style="list-style-type: none"> <li>Available (including Farm Management Deposit accounts).</li> </ul>  | N/A  | <ul style="list-style-type: none"> <li>Available.</li> </ul>  | N/A  |
| <b>Business credit card payment deferrals</b>    | N/A   | <ul style="list-style-type: none"> <li>Available for 90 days.</li> </ul>   | <ul style="list-style-type: none"> <li>Available for up to six months.</li> </ul>  | <ul style="list-style-type: none"> <li>Available for at least three months.</li> </ul>  | <ul style="list-style-type: none"> <li>Available for up to six months.</li> </ul>  |
| <b>Merchant terminal fee waivers</b>             | N/A   | <ul style="list-style-type: none"> <li>Available for 90 days.</li> </ul>   | <ul style="list-style-type: none"> <li>Available for up to six months.</li> </ul>  | <ul style="list-style-type: none"> <li>Available for up to three months.</li> </ul>   | N/A  |
| <b>Fees relief</b>                               | N/A   | <p>Fee reliefs available are:</p> <ul style="list-style-type: none"> <li>Establishment fees</li> <li>Excess interest on Temporary Excess products</li> </ul>   | N/A  | <ul style="list-style-type: none"> <li>No establishment fees for equipment finance loans until the end of June 2020.</li> </ul>   | N/A  |
| <b>Working capital assistance</b>                | <ul style="list-style-type: none"> <li>Available via temporary increases in overdraft facilities for 12 months.</li> </ul>  | <ul style="list-style-type: none"> <li>Refer "New loan offerings".</li> </ul>  | <ul style="list-style-type: none"> <li>Available via a 2% reduction in QuickBiz loan and overdraft rates, effective 30 March 2020.</li> </ul>  | <ul style="list-style-type: none"> <li>Available via a 2% reduction in overdraft rates, effective 6 April 2020.</li> </ul>  | <ul style="list-style-type: none"> <li>Deferral of overdraft repayments for up to six months.</li> </ul>   |
| <b>Special term deposit rates</b>                | N/A   | N/A  | N/A  | <ul style="list-style-type: none"> <li>A 1.7% interest term deposit for 12 months on up to \$500,000 (per customer).</li> </ul>   | <ul style="list-style-type: none"> <li>An increase of up to 0.3% in retail term deposit rates for all three to 12-month term deposit products.</li> <li>Customers will be able to access term deposit funds without a reduction in interest rate.</li> </ul>   |

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| Personal customers                        | ANZ   | CBA   | NAB   | Westpac  | Macquarie   |
|---|---|---|---|--|---|
| <b>Repayment deferrals</b>                | <ul style="list-style-type: none"> <li>Home loan repayments can be deferred for up to six months, with interest capitalised.</li> </ul>   | <ul style="list-style-type: none"> <li>Home loan repayments can be deferred for up to six months, with interest capitalised.</li> </ul>   | <ul style="list-style-type: none"> <li>Home loan repayments can be deferred for up to six months, with interest capitalised.</li> </ul>   | <ul style="list-style-type: none"> <li>Home loan repayments can be deferred for three months, with extension for a further three months subject to review.</li> </ul> <p><i>*Available to customers who have lost their job or suffered loss of income.</i></p>  | <ul style="list-style-type: none"> <li>Available to all personal banking customers for up to six months.</li> </ul> <p><i>*The deferral includes car loans and credit cards.</i></p>  |
| <b>Interest rate reduction</b>            | <ul style="list-style-type: none"> <li>Standard variable home loan rate will be reduced by 0.15%, effective 27 March 2020.</li> <li>An introduction of a 2.19% 2-year fixed rate for owner occupiers paying principal and interest with the ANZ Breakfree Package.</li> </ul> | <ul style="list-style-type: none"> <li>Reduction is available to fixed package rates.</li> <li>Offers include a reduced 2.29% for new 1, 2 and 3-year fixed rate home loan owner occupied customers paying principal and interest repayments with Wealth Package.</li> <li>The rates will be effective from 30 March 2020.</li> </ul> | <p>The below reductions are available on all new fixed rate home loans to customers making principal and interest repayments:</p> <p><b>Owner occupiers:</b></p> <ul style="list-style-type: none"> <li>A reduction of 0.6% in 1-year fixed term rate to 2.39%.</li> <li>A reduction of 0.6% in 2 and 3-year fixed term rate to 2.29%.</li> <li>A reduction of 0.2% in 4 and 5-year fixed term rate to 2.79%.</li> <li>A reduction of 0.6% in 2-year first home buyer special rate to 2.19%.</li> </ul> <p><b>Residential investors:</b></p> <ul style="list-style-type: none"> <li>A reduction of 0.5% in 1-year fixed term rate to 2.69%.</li> <li>A reduction of 0.5% in 2 and 3-year fixed term rate to 2.59%.</li> <li>A reduction of 0.1% in 4 and 5-year fixed term rate to 3.09%.</li> </ul> <p><i>The above rates are effective 25 March 2020.</i></p> | <ul style="list-style-type: none"> <li>New 2.29% fixed home loan rate on 1, 2 and 3-year terms for owner occupied customers on principal and interest repayments with a Premier Advantage Package, effective 27 March 2020.</li> </ul>   | <ul style="list-style-type: none"> <li>A reduction of 0.25% in fixed rates for new home loans (with 1, 2 and 3-year loan terms).</li> </ul>   |
| <b>Special term deposit/savings rates</b> | N/A   | N/A   | N/A   | <ul style="list-style-type: none"> <li>For all Australians, a 1.7% interest term deposit for 12 months on up to \$500,000 (per customer), effective 27 March 2020.</li> <li>For Australians aged &gt; 65, a 2.0% interest term deposit for 8 months on up to \$500,000 (per customer), effective 27 March 2020.</li> </ul> | <ul style="list-style-type: none"> <li>An increase of 1% for everyday savers for all balances up to \$1 million.</li> <li>An increase in the Macquarie Cash Management Accelerator rate to 1.2%.</li> <li>Access to term deposit funds without a reduction in interest rate.</li> </ul> |

**Resources**

**CBA:**

[www.commbank.com.au/latest/coronavirus.html?ei=hp-ban-cvp-default-coronavirus](http://www.commbank.com.au/latest/coronavirus.html?ei=hp-ban-cvp-default-coronavirus)  
[www.commbank.com.au/latest/coronavirus/business-support.html?ei=cor\\_BusRates](http://www.commbank.com.au/latest/coronavirus/business-support.html?ei=cor_BusRates)  
[www.commbank.com.au/latest/support-for-home-loan-customers.html](http://www.commbank.com.au/latest/support-for-home-loan-customers.html)

**ANZ:**

[www.anz.com.au/promo/covid-19/](http://www.anz.com.au/promo/covid-19/)  
[www.anz.com.au/personal/home-loans/your-loan/covid-19/](http://www.anz.com.au/personal/home-loans/your-loan/covid-19/)

**NAB:**

[www.nab.com.au/personal/customer-support/covid19-help](http://www.nab.com.au/personal/customer-support/covid19-help)  
[www.nab.com.au/personal/customer-support/covid19-help/business-support](http://www.nab.com.au/personal/customer-support/covid19-help/business-support)

**Westpac:**

[www.westpac.com.au/business-banking/small-business-relief.html](http://www.westpac.com.au/business-banking/small-business-relief.html)  
[www.westpac.com.au/about-westpac/media/media-releases/2020/20-march/](http://www.westpac.com.au/about-westpac/media/media-releases/2020/20-march/)  
[www.westpac.com.au/content/dam/public/wbc/documents/pdf/aw/media/westpac-covid-care-package.pdf](http://www.westpac.com.au/content/dam/public/wbc/documents/pdf/aw/media/westpac-covid-care-package.pdf)

**Macquarie:**

[www.macquarie.com/au/en/about/news/2020/comprehensive-support-package-for-australians-dealing-with-coronavirus-covid-19-impacts.html](http://www.macquarie.com/au/en/about/news/2020/comprehensive-support-package-for-australians-dealing-with-coronavirus-covid-19-impacts.html)



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